



## **Moore County Airport Authority**

*October 8, 2025*

**Public Meeting – 09:00**

The Moore County Airport Authority Meeting for Wednesday, October 8, 2025, was held in-person and via zoom. A quorum was present.

**Authority Members Present:** Adam Kiker, Chairman  
Gene Horne, Secretary  
Dr. Mike Jones, Board Member  
Ken Haenlein, Treasurer  
Randy Saunders, Board Member

**Staff Present:** Rick Cloutier, Airport Director  
Paul Puszyński, Operations Manager  
Carol Oakley, Finance Administrator  
Marcuss Baker, FBO Manager

**Guests Present:** Stephen Bright – Talbert & Bright  
Steve Bright – Talbert & Bright  
Peter Stillwell- Tarheel Communications  
Tony Law- Guest  
John Lewis – Guest  
Elana Marsh – The Pilot  
Randy Saunders- Guest  
Eric Peterson – Alliance (via Zoom)  
Melissa Cross- Alliance (via Zoom)  
Joyce Fitzpatrick- Fitzpatrick Communications

**To Note: *\*\*Action Items\*\****

**CALLED TO ORDER:** Chairman Adam Kiker called the meeting to order at 9:00 a.m.

- A. Pledge of Allegiance**  
Chairman Kiker led the Pledge of Allegiance.
- B. Public Comments**  
None
- C. Request for Additional Agenda Items**  
Additional agenda item – a closed session to discuss the negotiation of the price and terms for the potential sale or lease of real property.
- D. Additional Agenda Item(s) Added:**
  - 1. Closed Session Item – Discussion of real property negotiations.**
- E. Conflict of Interest**  
Chairman Kiker asked if there were any conflicts of interest. There were none.
- F. Approval of Agenda**  
The draft Moore County Airport Authority Meeting Agenda for Wednesday October 8, 2025, was presented.  
*Chairman Kiker asked for a motion to approve the agenda.*  
  
*M/- Haenlein and S/- Jones*  
*All voted in favor: Chairman Kiker, Treasurer Haenlein, Secretary Horne, Board Member Saunders, Board Member Jones*
- G. Approval of Previous Meeting Minutes**  
Chairman Kiker asked for a motion to approve the Minutes of Moore County Airport Authority Meeting presented on September 10, 2025.  
  
*M/- Kiker and S/-Horne*  
*All voted in favor: Chairman Kiker, Treasurer Haenlein, Secretary Horne, Board Member Saunders, Board Member Jones*
- H. Consent**  
None
- I. New Business**
  - 1. Welcome of New Board Members**  
Chairman Adam welcomed Mike and Randy to the Authority, expressing gratitude for their willingness to serve.

**Mike** shared that he is a long-time Moore County resident, small business owner, and is eager to bring his community and business experience to the board.

**Randy** introduced himself as a former County Commissioner (2012–2016) and small business owner, emphasizing his commitment to the county’s growth and prosperity.

## 2. Authority Officer Elections

The following slate of officers was presented for election:

**Chairman:** Adam Kiker

**Vice Chairman:** Gene Horne

**Treasurer:** Ken Haenlein

**Secretary:** Michael Jones

**Board Member:** Randy Saunders

*Treasure Haenlein asked for a motion to approve slated positions.*

*M/-Haenlein and S/-Jones*

*All voted in favor: Chairman Kiker, Vice Chairman Horne, Treasurer Haenlein, Secretary Jones and Board Member Saunders*

## 3. GA Terminal Schematic Design Kick Off Meeting Date

Rick provided an update on the General Aviation Terminal Schematic Design Project led by Alliance Architecture.

- A kickoff meeting is scheduled for October 29, 2025 with Alliance representatives Eric Peterson and Melissa Cross .
- The meeting will focus on confirming schematic design direction, reviewing site layout, and re-engaging the visioning team.
- Discussion included whether the full board or select representatives should attend; consensus was to limit attendance to a few members (Ken, Mike, and possibly Randy) to keep it informal.
- Alliance will distribute a program and design summary packet for new board members to review prior to the meeting.
- Alliance outlined a schedule extending through December, incorporating design, sustainability, and code reviews, with CMAR (Construction Manager at Risk) onboarding around Thanksgiving
- Rick emphasized a funding gap between the estimated \$10–12 million project cost and the approximately \$5.5–6 million currently available.
- Board members discussed options for addressing this gap through financing, grants, and state/federal partnerships.
- The design will help solidify cost estimates for future funding efforts.

- Emphasis was placed on ensuring the terminal design reflects the character of Pinehurst and the region's tourism and golf heritage.

#### 4. FY-27 Planning Session Date

The Authority discussed dates for the annual planning and budget session. After review, the Planning Session for FY-27 was scheduled for Monday, January 12, 2026, from 8:30 a.m. to approximately 3:00 p.m., location to be confirmed (previously held at The Holly Inn). The session will serve as a full-day work meeting for budget development, project updates, and strategic planning.

### J. Old Business

#### 1. Communication Plan- Fitz Communications

Rick provided an update on the ongoing Communication and Public Engagement Plan developed with Fitz Communications.

- Fitz Communications has been engaged to assist the Airport Authority in promoting accurate public messaging and transparency related to commercial air service development and other airport initiatives.
- Chairman Adam summarized ongoing efforts to engage business leaders in supporting the commercial air service revenue guarantee goal of \$3 million over two years, noting that approximately \$1 million in verbal pledges have been received.
- The board acknowledged strong community interest but recognized the challenge of securing large financial commitments from local businesses.
- The board agreed that clear, consistent communication is essential as discussions continue with stakeholders and the public.

*Chairman Kiker asked for a motion to approve a 3-month contract with Fitz Communications and to reconsider in January.*

*M/-Haenlein and S/-Jones*

*All voted in favor: Chairman Kiker, Vice Chairman Horne, Treasurer Haenlein, Secretary Jones and Board Member Saunders*

### K. Projects, Summaries and Updates

**1. Project Updates:**

- **Air Service:** Ongoing outreach to business leaders for the revenue guarantee effort; community engagement and communications underway.
- **Corporate Hangar Project:** Meet LGC to set final approval for loan; environmental documentation and related items remain in progress.
- **Apron Rehabilitation/Reconstruction:** Work continuing as scheduled.
- **Hangar Taxilanes/Sites:** Ongoing evaluation for future hangar expansion and site preparation.
- **ROFA/RSA Compliance:** Updates pending; to be revisited at future meeting.
- **Maintenance Building:** No new discussion.

**2. Financials and other Key Performance Indicators.**

Fuel sales for September show a 19.2% increase compared to the same period last year. This reflects a positive net difference of \$146,237.21 in fuel sales revenue year-to-year. Including interest, miscellaneous fees, services, hangar rentals, and fuel sales, the total revenue for the period amounts to \$562,994.06. Overall, the financial outlook remains strong with consistent growth in fuel activity and general revenue streams.

**L. Announcements/Comments**

- Festival D' Avion – Rescheduled to November 22, 2025
- American Red Cross Blood Drive- December 2, 2025

*Chairman Kiker asked for a motion to enter closed session.*

*M/-Haenlein and S/- Jones*

*All voted in favor: Chairman Kiker, Vice Chairman Horne, Treasurer Haenlein, Secretary Jones and Board Member Saunders*

**M. Closed Session**

*Enter closed session at 10:25 A.M.*

1. Pursuant to N.C.G.S. 143-318.11(a)(5), the Airport Authority will meet to consider and discuss the negotiations of price and terms of a contract concerning the sale, lease, or acquisition of real property.

**O. Adjournment**

*Chairman Kiker asked for a motion to exit closed session and adjourn.*

*M/- Haenlein and S/- Jones*

*All voted in favor: Chairman Kiker, Vice Chairman Horne, Treasurer Haenlein, Secretary Jones and Board Member Saunders*

Meeting adjourned at 10:45 AM.

The next MCA Authority Meeting will be held at **09:00 on Wednesday, November 12th , 2025.**



Adam Kiker, Authority Chairman



Dr. Mike Jones, Authority Secretary