



MOORE COUNTY AIRPORT AUTHORITY MEETING AGENDA
TUESDAY, APRIL 11TH, 2017
PUBLIC MEETING BEGINS AT **10:00 A.M.**

CALL TO ORDER

A. OPEN SESSION

B. CLOSED SESSION

1. *I hereby move that, pursuant to N.C. Gen. Statute § 143-318.11(a)(6)] the Authority meet in closed session for the purpose of considering the qualifications, competence, performance, condition of appointment of a public officer or employee or prospective public officer or employee.*

C. PLEDGE OF ALLEGIANCE

D. CONFLICT OF INTEREST INQUIRY

E. APPROVAL OF AGENDA as PRESENTED

F. APPROVAL OF PREVIOUS MEETING MINUTES

1. **Moore County Airport Authority Meeting Minutes** - Retreat, February 14th & 15th, 2017; Regular Meeting: **March 14, 2017**; Special Meeting: March 10, 2017, March 17, 2017, & March 31, 2017.

G. PUBLIC COMMENTS – (See back page for Procedures)

H. PRESENTATIONS/GUEST SPEAKERS
(None)

I. PUBLIC HEARING

1. **FY 2017/2018 Budget Presentation** is available for public review.
2. Public Hearing to be opened for Public Comments on the FY17/FY18 Budget.

J. REPORT INQUIRIES (IF ANY)

1. **Financial Report - (100LL Comparison) (Jet A Comparison)**
2. **Director's Report**
3. **Operation's Report**
4. **Flight Center Report**

K. UNFINISHED BUSINESS

1. Consider proposed **FY 2017/2018 Budget**.

L. NEW BUSINESS

1. Discuss reconciling the Airport Project Requests on file at the County with the NCDOT TIP.
2. Consider revising the Airport's Minimum Standards insurance requirement of \$2 Million.

M. ADDITIONAL AGENDA ITEMS (IF ANY)

N. ANNOUNCEMENTS/COMMENTS/ADJOURNMENT

1. Announce the Moore County Airport Authority meeting will be held at 10:00 a.m. in the Moore County Airport Terminal Conference Room on Tuesday, May 9th, 2017.

PROCEDURES FOR PUBLIC COMMENTS
MOORE COUNTY AIRPORT AUTHORITY

The Moore County Airport Authority is committed to allowing members of the public an opportunity to offer comments and suggestions. All comments and suggestions addressed to the Authority during the Public Comment Period shall be subject to the following procedures:

- 1. The comment period will be limited to items not listed on the current Agenda. Comments related to any current agenda items will be heard at such time the Authority addresses the agenda item during the meeting and prior to any formal vote being held by the Authority.*
- 2. Any individual that wishes to speak will have five (5) minutes to make his/her remarks. Speakers are asked to state their identity for record before beginning remarks.*
- 3. The Authority reserves the right to respond to public comments, but is not required.*
- 4. Speakers will be courteous in their language and presentation. Matters or comments which are harmful, discriminatory or embarrassing to any citizens, official or employee shall not be allowed. Speaker must be respectful and courteous in their remarks and must refrain from personal attacks and the use of profanity.*
- 5. Speakers who have prepared written remarks or supporting documents are encouraged to leave a copy of such remarks and documents with staff*
- 6. Speakers shall not discuss any of the following:*
 - a. Matters which concern the candidacy of any person seeking public office, including the candidacy of the person addressing the Board;*
 - b. Political Issues;*
 - c. Closed Session matters.*

Adopted, this the 8th day of November, 2016



Airport Authority Chairman



Airport Authority Secretary



Moore County Airport Authority
Tuesday, March 14th, 2017
Board Meeting – 10:00 a.m.
Minutes

The Moore County Airport Authority Meeting was held on March 14th, 2017 at 10:00 a.m. at the Moore County Airport Terminal Conference Room.

Authority Members Present: Bob Zschoche, Chairman
Barry Lerman, Vice Chairman
Mike Jones, Treasurer/Secretary
George Parker, Member
Pat Corso, Member

Authority Members Absent: *(None)*

Staff Present: Greg Hudson, Executive Director
Bobbie Cox, Operations Director
Jack Stevens, Chief Flight Instructor
Kristin Klug, Finance Administrator
Crystal Meyers, Administrative Assistant

Others Present: John Wiatrak (Face Time)
Bob Deen
Members of the Public

CALLED TO ORDER

A. Opened Session

B. Closed Session

1. *I hereby move that, pursuant to [N.C.G.S. 143-318.11(a) (6)], the Board meets in closed session to consider the qualifications, competence, performance, condition of appointment of a public officer or employee or prospective public officer or employee;*
2. *and to establish or instruct the staff or agent concerning the negotiations of the amount of compensation or other terms of an employment contract pursuant to [N.C.G.S. 14-318.11(a) (5)].*

C. Pledge of Allegiance was led by Chairman, Bob Zschoche

D. Conflict of Interest Inquiry was made by Chairman, Bob Zschoche

(None)

E. Approval of Agenda Presented

1. Authority Secretary requested Marketing Reports be included on the day's Agenda.
2. Authority Chairman requested consideration of a planning meeting be included on the day's Agenda.
3. By consensus, all Authority members were in agreement of the meeting Agenda with the proposed changes.

F. Approval of Previous Meeting Minutes

1. Moore County Airport Authority Meeting Minutes, February 14th, 2017 and Retreat Minutes, February 14th & 15th, 2017.
 - Upon motion made by Secretary, Mike Jones, and seconded by Vice Chairman, Barry Lerman, the Authority voted 5 to 0 to approve the Moore County Airport Authority Meeting Minutes.

G. Public comments

1. Charles Mirman provided his recommendation for the improvements to the Flight Center Aircraft and his opinion on the necessity of the Flight School. The Authority acknowledged Charles Mirman's comments.

H. Presentations/Guest Speakers

(None)

I. Public Hearing

1. The FY 2017/2018 Budget public hearing was announced for public comment and formal approval during the next regular Moore County Airport Authority Meeting to be held in the Moore County Airport Terminal Conference Room on April 11th, 2017 at 10:00 a.m.

J. Report Inquiries – The following reports were provided to the Authority Members.

1. The Authority members had no questions or comments.
 - Financial Report - (100LL Comparison) (Jet A Comparison)
 - The Authority questioned the reported monthly receivables. The Finance Administrator explained the differences were caused by a few delinquent accounts. The Authority recommended the Director be more aggressive in customer collections and stated the Authority would support those measures.
 - Director's Report
 - Operation's Report
 - Flight Center Report

K. Unfinished Business

1. The Authority considered the proposed upgrades for Flight Center Aircraft.
 - Upon motion made by Vice Chairman, Barry Lerman, and seconded by member, George Parker, the Authority voted 5 to 0 to approve the N139ME Engine overhaul and the N139ME Avionics upgrade at the cost quoted of \$21, 500.

- By consensus, the Authority agreed to postpone all other Aircraft upgrade discussions to a later date.
2. The Authority considered the proposed upgrades of the Airport's Telephone System.
 - Vonage and Ring Central hosted VoIP were suggested, without contract and for all equipment to be purchased up front. Ring Central was the recommendation.
 - Upon motion made by Secretary, Mike Jones, and seconded by member, George Parker, the Authority voted 5 to 0 to approve the hosted VoIP provided by Ring Central, to include the monthly recurrent charges and not to exceed \$2K for the initial start-up costs.
 3. An update was provided to the Authority on the Airport Cameras, Fire System, & Security.
 - An inspection with the local Fire Marshall is scheduled to obtain recommended fire and safety measures for Airport Security.
 - The Airport Cameras, Fire System, & Security discussion was postponed until the Fire Marshall inspection has been completed and recommendations provided.
 4. The Authority considered the proposed terminal Interior Utilization Plan.
 - Upon review of the current Airport layout, the recommendation is to move the Customer Service Center to a new location for better utilization & functionality to meet customer needs and to provide the CSR's adequate access to perform their duties to the best of their ability.
 - A quote from Fowler Electric to re-locate the Customer Service Center was provided to the Authority for review.
 - Upon motion made by Vice Chairman, Barry Lerman, and seconded by Secretary, Mike Jones, the Authority voted 5 to 0 to approve the relocation of the Customer Service Center as presented, utilizing the services of Fowler Electric.
 - Further considerations of the Interior Utilization Plans will be discussed as needed.
 5. An update was provided by Kris Klug on Airport Insurance Quotes.
 - Kris Klug informed the Authority insurance packets were sent to three (3) Insurance Companies with only one (1) response that had not included a quote.
 - The current Airport Insurance Policy expires in July 2017 and the Airport can begin accepting Insurance quotes in April 2017.
 6. The Authority reviewed the proposed FY 2017/2018 Budget.
 - Due to other considerations that have not yet been determined, the budget is expected to change considerably. The Authority has expressed their intent to consider the issues in the up-coming closed session before voting to approve the budget.
 7. The Authority reviewed the presented Special Events Policy & Procedure.

- The presented Special Events Policy & Procedures were created by the Airport Attorney, Stephen Later.
 - Mike Jones suggested some changes be made.
 - Item No. 2 – “Approved or” and “receipt of an” is not required. Should state, “No Special Event shall be conducted without the prior approval from the Executive Director. “
 - Item No. 4.a.iii – Should include the FAA. “...the policies of the Airport Authority or the FAA (including...”
 - Item No. 5 – Should include Insurance. “...required permits and licenses (including, without limitation, environmental safety and health, and insurance) to the Executive Director.”
 - Item No. 6.a & 6.c – Redundancy. Remove Item No. 6.c.
 - The Authority requested the proposed changes be given to the Attorney for review.
8. The Authority considered the proposed Amendments to the Moore County Airport Authority By-Laws.
- Mike Jones suggested changes.
 - “Article I: Offices” becomes “Article I: Offices & Duties”
 - Insert Section 2. Into Article I. “Section 2. Authority Duties” with a preamble to the By-Laws, such as the Mission Statement or a similar statement.
 - The Authority requested the proposed By-Laws with the suggested changes be reviewed by the Airport Attorney before moving forward with the vote to implement the proposed By-Laws.

L. New Business

1. The Authority reviewed the Martin Starnes & Associates, CPAs, P.A. Audit Contract.
 - Upon motion made by Secretary, Mike Jones, and seconded by member Pat Corso, the Authority voted 5 to 0 to approve the Audit Contract.
2. Consider the Resolution for Airport Safety/Maintenance Projects with the NCDOT (DOA).
 - Upon motion made by Vice Chairman, Barry Lerman, and seconded by member, George Parker, the Authority voted 5 to 0 to approve the Resolution for Airport Safety/Maintenance Projects with the NCDOT (DOA).

M. Additional Agenda Items Requested

1. Marketing Report was provided by Secretary, Mike Jones.
 - Mr. Jones announced the Pilots & Putters incentives were in effect as of March 9th, 2017. The advertisements were placed with AirNav & FlightPlan.com. Mr. Jones also stated the Airport website had been updated and is now advertising all of

the incentives and other organizations that are participating.

- Mr. Jones stated a viewing stand at the Airport was being considered and assistance with the project construction was being solicited. Commissioner, Otis Ritter, suggested a contact at the County Schools.
- Authority member, Pat Corso, commented that the continued communication with the Moore County CVB would prove beneficial with the Marketing efforts for the Airport.
- 2. The Authority Chairman, Bob Zschoche, requested the Administrative Assistant to schedule an Airport Authority Planning Meeting sometime during the week of April 3rd, 2017, to include the Airport Executive Director.
- 3. Moore County Commissioner, Otis Ritter, expressed he would like to see the relationship between the Moore County Commissioners and the Airport Authority continue to improve and agreed the Airport is a major player in the tourism of Moore County and a big economic contributor. Mr. Ritter also stated the Airport Authority will have his support when needed.
 - Authority Member, George Parker, in response to Commissioner Ritter, commented on the positive change from the Moore County Board of Commissioners since Chairwoman, Catherine Graham, was seated and feels that the Airport does, in fact, have the support of the County Board of Commissioners.
 - The Authority expressed their gratitude to Commissioner Ritter for attending.

N. Announcements

1. The Moore County Airport Authority meeting will be held at 10:00 a.m. at the Airport Terminal Conference Room, Carthage, North Carolina, on Tuesday, April 11th, 2017.

O. Closed Session (Cont.)

1. *I hereby move that, pursuant to [N.C.G.S. 143-318.11(a) (6)], the Board meets in closed session to consider the qualifications, competence, performance, condition of appointment of a public officer or employee or prospective public officer or employee;*
2. *and to establish or instruct the staff or agent concerning the negotiations of the amount of compensation or other terms of an employment contract pursuant to [N.C.G.S. 14-318.11(a) (5)].*
 - Authority Member, George Parker, departed the meeting.
 - Upon motion made by Chairman, Bob Zschoche, and seconded by Vice Chairman, Barry Lerman, the Authority voted 4 to 0 to return to Open Session.

P. Additional Items

1. Secretary, Mike Jones, presented a proposed Social Media Contract for review and consideration by the Authority.
 - Upon motion made by Secretary, Mike Jones, and seconded by member, Pat Corso, the Authority voted 4 to 0 to approve the proposed contract with Tangram Media, Inc. for Social Media Support.
2. Vice Chairman, Barry Lerman, presented a proposed Airport Consultant Contract for

review and consideration by the Authority.

- Upon motion made by Vice Chairman, Barry Lerman, and seconded by Secretary, Mike Jones, the Authority voted 4 to 0 to approve the Airport Consultant Contract with Steven Baldwin Associates up to \$2500, utilizing marketing funds.

Q. Adjournment

1. Chairman, Bob Zschoche, adjourned the meeting.

Bob Zschoche, Chairman
Moore County Airport Authority

Michael Jones, Secretary
Moore County Airport Authority

Moore County Airport

FY2017–2018 BUDGET PROPOSAL

Moore County Airport Authority Budget Outline

- ▶ Budget Summary and Outlook
- ▶ Equipment Replacement Projects
- ▶ Fuel Volume
- ▶ Revenues and Expenses By Category
- ▶ Fee Schedule

Economic Outlook

Assumptions

- ▶ FY17/18 will be economically solid, with no recession or other adverse events
- ▶ Modest growth
- ▶ Fuel will slowly rise in price and cost

Budget Summary

- ▶ Proposed Budget is \$2,937,624
 - Decrease of 2.4% over prior year budget
 - Amount needed from Retained Earnings is \$229K
 - Includes \$105K in capital
 - Proposed grant matches of \$160K included in budget
 - \$100K for Phase 1 Drain Repairs
 - \$50K for Master Plan Grant
 - \$10K for Land Purchase
- ▶ Items not included in budget:
 - Airport-sponsored maintenance services
 - Airport-sponsored flight school

Benefit Summary

- ▶ Healthcare costs \$8,400/full-time employee
 - Waiting to find out increase if any from County
 - Additional cost of \$500/full-time employee for Wellness Works
- ▶ 401K match up to 3%
- ▶ Retirement at 7.35% (Do not have current rate)
 - Employee rate is 6%
- ▶ Longevity full amount – \$3,500
- ▶ Bonus amount \$19K for year – (\$16K for bonus + \$3K for benefits)
- ▶ Merit/Performance \$19K (\$16K for wages + \$3K for benefits)

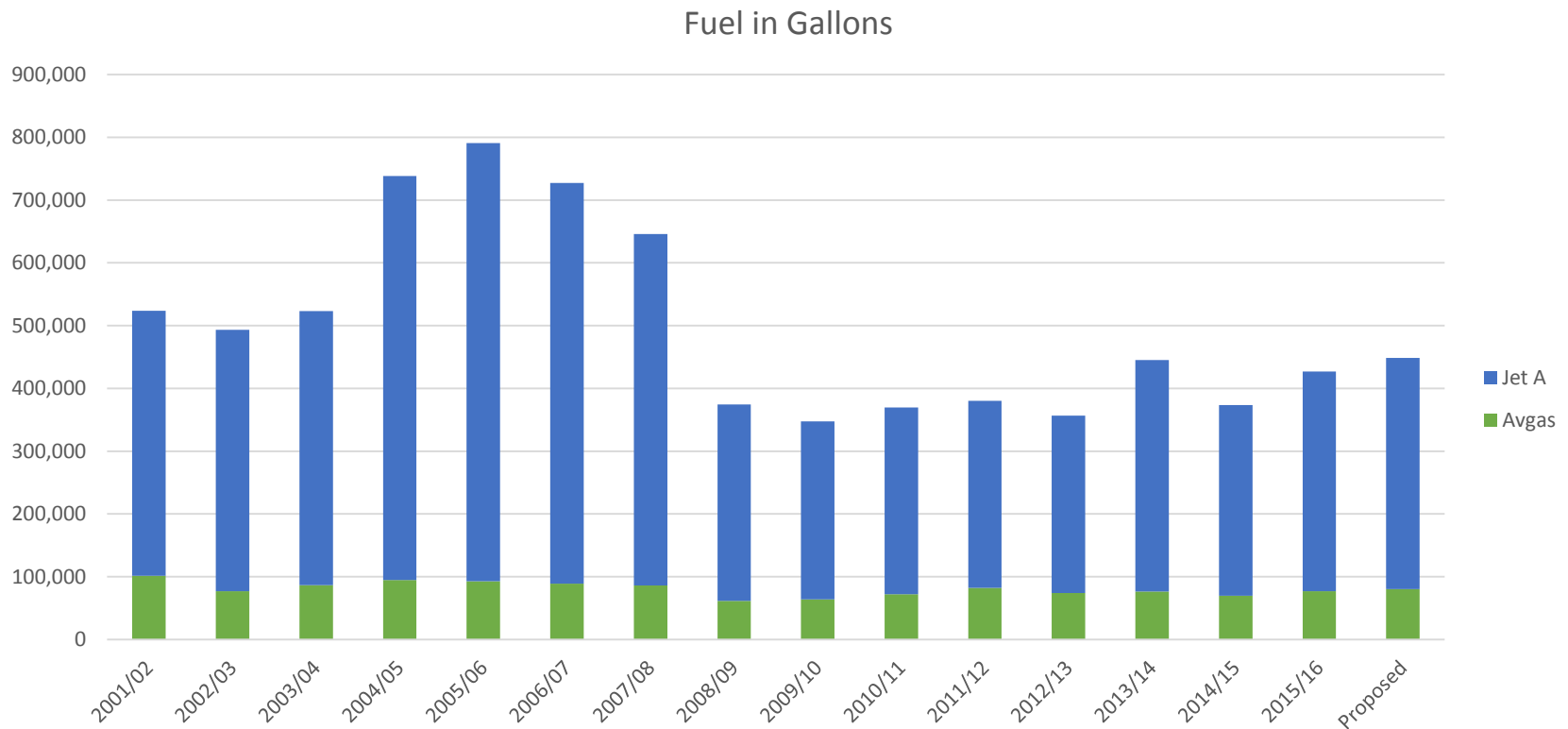
Equipment Replacement Projects

HVAC's on Terminal Building	Replacement of 3 HVACs	\$30,000
Tractor	Replace John Deere Tractor with like model	\$40,000
Hangars 4 & 6	Roof repairs	\$5,000
Golf Carts	Replacing/Refreshing 3 golf carts	\$15,000
Replace Gravely Mower	Currently has 1,270 hours	\$15,000
Total		\$105,000

Fuel Revenue and Expense Assumptions

- ▶ Avgas volume increase of 5% over FY16
 - 80,512 gallons (increase of 3,834)
 - Increase partly due to flight school
- ▶ Jet Volume increase of 5% over FY16
 - 367,798 gallons (increase of 17,514)
- ▶ Total gallons 448,310
 - (increase of 21,348 over FY16)
- ▶ No change in margins
- ▶ No change to base customer discount

Fuel Volume History



Fuel Revenue and Expense

Fuel Revenue	FY15/16	Budget	Proposed	> 3%
		FY16/17	FY17/18	Change
Jet A Fuel	1,151,588	1,644,284	1,728,652	5.1%
Avgas Fuel	292,680	421,680	390,483	
Total Fuel Revenue	1,444,269	2,065,964	2,119,134	

Fuel Expense	FY15/16	Budget	Proposed	>3%
		FY16/17	FY17/18	Change
Jet-A-Fuel	628,637	1,174,489	1,195,344	
AV Gas 100LL	242,863	376,500	342,176	
Total Fuel Expense	871,500	1,550,989	1,537,520	

Revenue Assumptions – Facility Rental

- ▶ 3% increase for office and storage rents – no hangar rent increase
 - 3% increase = \$177 office, \$413 storage units

Facility Rental Revenue

Facility Rental	FY15/16	Budget	Budget	> 3% Change
		FY16/17	Proposed FY17/18	
EMS Rent	8,940	4,470	8,940	100.0%
EMS Utilities	2,403	1,900	2,500	31.6%
Hangar Rental	303,641	316,297	322,056	
Land Rent	7,167	7,167	7,167	
Car Rental Space Rental	39,592	42,000	42,000	
Office Rental	7,239	6,267	6,444	
Storage Unit Rental	13,440	13,843	14,256	
	382,421	391,944	403,363	

Revenue Assumptions – Services

- ▶ 3% increase to current fee schedule for transient services
 - User Fees
 - After Hours
 - LAV
 - GPU
 - Overnight Parking

Services – Revenue

Aircraft Services	FY15/16	Budget	Proposed	> 3%
		FY16/17	FY17/18	Change
User Fees	43,925	41,580	45,000	8.2%
After Hour Charges	10,875	12,976	12,976	
LAV Service Charges	3,730	3,620	3,800	5.0%
Power Cart Charges	7,655	7,440	7,800	4.8%
Ramp Parking Fees	88,097	83,601	90,740	8.5%
Rental Car Fuel Sales	9,514	13,469	13,469	
Oil	3,940	2,360	2,360	
	167,736	165,046	176,145	6.7%

Expense Assumptions – Line/CSR

- ▶ No headcount changes
 - 3 full-time line staff and 2 full-time CSR's
 - Remaining hours filled by resource employees
- ▶ Hours of operation remain 8 a.m. – 8 p.m.
- ▶ Community Events – \$10K
 - Includes customer appreciation meal, Young Eagles fuel, Open House fuel and expenses

Line/CSR Expenses

			Budget	Budget	>3% Change
			FY16/17	Proposed FY17/18	
Line/	Customer Service	FY15/16			
64044082 51200	Salaries	124,387	116,344	136,510	17.3%
64044082 51201	Overtime	2,407	3,990	3,448	
64044082 51202	Salaries/Part-time	0	0	0	
64044082 51203	Salaries Resource	78,853	77,387	70,750	
64044082 51206	Longevity	1,256	583	743	27.5%
64044082 51810	FICA/Med	7,854	9,618	7,453	
64044082 51811	Retirement	8,671	8,568	9,965	16.3%
64044082 51812	Deferred Compensation	2,603	3,610	4,199	16.3%
64044082 51813	Health Insurance	30,046	33,600	33,600	
64044082 51816	Life Insurance	545	549	638	16.3%
64044082 52607	ARFF Supplies and Services	249	0	0	
64044082 52102	Uniforms	1,665	2,500	2,500	
64044082 52200	Catering	5,056	7,000	7,000	
64044082 52500	Vehicle/Equipment Fuel	12,493	20,000	20,000	
64044082 52506	Aircraft Oil	4,529	3,000	3,000	
64044082 52601	Operating Supplies	339	600	600	
64044082 53100	Travel/Training	68	1,500	1,500	
64044082 53501	Equipment and Repairs	11,812	20,000	20,000	
64044082 53844	Insurance Claim Deduction	0	1,000	1,000	
64044082 53872	Credit Card Fees	41,257	48,000	50,000	4.2%
64044082 54803	Wellness Works Assessment	2,000	2,000	2,500	25.0%
64044082 54910	Dues and Subscriptions	1,079	1,600	1,600	
64044082 54913	Community Events	4,152	10,000	10,000	
64044082 54920	Bad Debt Expense	61	1,000	1,000	
	Total Line/Customer Service	341,385	372,448	388,006	4.2%

Expense Assumptions – Admin

- ▶ No change to Administrative headcount
- ▶ Contingency \$15K
- ▶ Advertising/Marketing \$14K
 - \$10K additional in budget for advertising
- ▶ Telephone increase of \$5K
- ▶ SCC Pilot Program Contribution of \$20K
- ▶ Insurance increase of \$9K – includes worker's comp, facility, pollution, auto, equipment and crime
 - Worker's comp will increase with wages

Admin – Expenses

			Budget	Budget	
			FY16/17	Proposed	>3%
Administration		FY15/16		FY17/18	Change
64044025 51200	Salaries	149,557	154,822	170,112	9.9%
64044025 51202	Salaries Part Time	39,198	39,033	39,223	
64044025 51203	Salaries Resource	0	0	0	
64044025 51206	Longevity	2,513	2,589	2,641	
64044025 51207	Bonuses	0	16,000	19,000	18.8%
64044025 51214	Performance/Merit Lump Sum	0	0	19,000	
64044025 51810	Social Security/Medicare	5,290	6,492	6,729	3.7%
64044025 51811	Retirement	13,511	14,921	16,023	7.4%
64044025 51812	401K Ret	4,665	5,125	5,583	9.0%
64044025 51813	Health Insurance	16,800	16,800	25,200	50.0%
64044025 51814	Unemployment	0	0	0	
64044025 51816	Life Insurance	722	957	1,028	7.4%
64044025 52600	LGERS Expense	-5,104	0	0	
64044025 52600	Office Supplies	3,145	5,000	5,000	
64044025 52601	Miscellaneous Exp/Operating Sup	2,240	1,800	1,800	
64044025 52602	Equipment	5,968	7,000	7,000	
64044025 53100	Travel/Training	5,652	5,500	5,500	
64044025 53200	Telephone	9,830	9,300	14,300	53.8%
64044025 53250	Postage	820	1,500	1,500	
64044025 53400	Printing	0	300	300	
64044025 53600	Advertising	5,885	4,000	14,000	250.0%
64044025 53806	Airport Penalties	237	500	500	
64044025 53862	OPEB Insurance	8,631	12,000	12,000	
64044025 53872	Professional Services	29,944	35,000	40,000	14.3%
64044025 54500	Insurance	81,566	90,000	90,000	
64044025 54803	Wellness Works Assessment	1,000	1,000	1,500	50.0%
64044025 54910	Dues/Subscriptions	5,583	8,500	8,500	
64044025 54927	Interlocal Agreement	46,131	15,000	15,000	
64044025 55807	Contingency	0	0	15,000	
64044025 52626	SCC Pilot Program Contribution	0	0	20,000	
64044025 55814	Legal Fees	6,146	15,000	15,000	
64044025 55187	Operating Supplies	-1	0	0	
	Total Administration	439,930	468,139	571,439	22.1%

Expense Assumptions – Facility Maint.

- ▶ Additional building and grounds maintenance expense \$25K.

Facility Maint. – Expenses

			Budget	Budget	
			FY16/17	Proposed	>3%
	Facilities Maintenance	FY15/16		FY17/18	Change
64044080 51200	Salaries	24,852	25,094	25,226	
64044080 51201	Overtime	0	0	200	
64044080 51810	Social Security/Med	375	364	366	
64044080 51811	Retirement	1,730	1,787	1,796	
64044080 51812	Deferred Compensation	0	753	757	
64044080 51813	Health Insurance	8,500	8,500	8,500	
64044080 51816	Life Insurance	115	114	115	
64044080 52100	Janitorial Supplies	1,718	1,500	1,500	
64044080 52102	Uniforms	1,212	1,700	1,700	
64044080 53300	Utilities	50,783	65,000	65,000	
64044080 53500	Building Maintenance/Ground Maint	39,267	30,000	65,000	116.7%
64044080 53872	Service/Maintenance Contracts	4,419	10,000	5,000	
64044080 54803	Wellness Works Assessment	500	500	500	
	Total Facilities Maintenance	133,471	145,312	175,659	20.9%

Proposed FY17/18 Balanced Budget

	Full Acual	Budget	Budget Proposed	>3%
Revenues	FY15/16	FY16/17	FY17/18	Change
Facility Rental Income	382,421	391,944	403,363	
Aircraft Maintenance	80,096	0	0	
Fuel	1,444,269	2,065,964	2,119,134	
Aircraft Services	167,736	165,046	176,145	6.7%
Flight Training	153,068	152,930	0	
Miscellaneous	6,129	5,500	5,500	
Insurance Funds	2,882	0	0	
Retained Earnings	0	228,214	229,482	
Capital Contribution	1,229,354	0	0	
Transfer from Airport Capital	33,262	0	0	
Interest Income	3,914	2,000	4,000	100.0%
	3,503,131	3,011,598	2,937,624	

Expenses				
Hangar Debt Interest	15,659	0	0	
Administrative	439,930	468,139	571,439	22.1%
Depreciation	195,370	0	0	
Facility Maintenance	133,471	145,312	175,659	20.9%
Aircraft Maintenance	113,330	0	0	
Line/Customer Service	341,385	372,448	388,006	4.2%
Fuel	871,500	1,550,989	1,537,520	
Flight	124,134	322,709	0	
Capital Project	2,275	0	0	
Grant Matches	0	17,000	160,000	
Capital Outlay	0	135,000	105,000	
	2,237,053	3,011,598	2,937,624	

**Moore County Airport
Financial Statement
March 2017 versus March 2016
Unaudited Numbers**

	March 2017	March 2016	March *B/(W)	YTD March 2017	YTD March 2016	YTD *B/(W)
Fuel						
Fuel Sales	-	86,546	(86,546)	970,431	996,108	(25,677)
Fuel Expense	-	46,791	46,791	586,647	614,759	28,112
Fuel Margin	-	39,755	(39,755)	383,784	381,349	2,435
Margin % of Sales	#DIV/0!	45.9%	#DIV/0!	39.5%	38.3%	1.3%
Receipts from Operations Less Fuel						
Facility Rental Income	\$ -	\$ 33,369	\$ (33,369)	\$ 313,498	\$ 318,485	\$ (4,987)
Aircraft Maintenance	-	11,947	(11,947)	-	80,061	(80,061)
Aircraft Services	-	8,752	(8,752)	100,805	110,621	(9,815)
Flight Training	-	17,977	(17,977)	173,614	95,353	78,261
Miscellaneous	-	181	(181)	3,160	4,710	(1,550)
Receipts	-	72,225	(72,225)	591,077	609,231	(18,153)
Expenses from Operations Less Fuel						
Administration	-	39,941	39,941	283,976	328,972	44,997
Depreciation	-	18,984	18,984	151,872	170,856	18,984
Facilities Maintenance	-	7,665	7,665	81,990	102,259	20,270
Aircraft Maintenance	-	9,326	9,326	-	107,357	107,357
Aircraft and Customer Services	-	24,939	24,939	219,488	254,439	34,951
Flight Training	-	11,049	11,049	145,443	87,889	(57,554)
Expenses	-	111,903	111,903	882,769	1,051,773	169,005
Total Receipts Including Fuel	-	158,772	(158,772)	1,561,509	1,605,339	(43,830)
Total Expenses Including Fuel	-	158,694	(158,694)	1,469,416	1,666,533	197,117
Income (Loss) from Operations	-	77	(77)	92,093	(61,194)	153,287
Non Operating Receipts						
Transfer from Cnty General Fund	-	-	-	-	309	(309)
Transfer from Airport Project Fund	-	-	-	-	31,178	(31,178)
Insurance Funds	-	-	-	7,785	2,882	4,903
Interest Income	-	372	(372)	4,269	1,551	2,718
USDOT Reimbursement	-	-	-	-	-	-
Non Operating Expenses						
Hangar Debt Principal	-	-	0	-	-	0
Hangar Debt Interest	-	-	0	-	-	0
Transfer to County	-	-	-	-	-	0
Transfer to Capital	-	-	0	-	16,667	16,667
Capital Outlay	-	16,886	16,886	27,233	16,886	(10,347)
DAL Revenue Guarantee	-	-	-	-	-	0
Net Income (Loss)	\$ -	\$ (16,437)	\$ 16,437	\$ 76,913	\$ (58,827)	\$ 135,740

*B/(W) = Better/(Worse)

Full Accrual						
Modified Accrual	\$ -	\$ (16,437)		\$ 76,913	\$ (58,827)	
Hangar Debt Principal	-	-		-	-	
Transfer to Capital	-	-		-	16,667	
Capital Outlay	-	16,886		27,233	16,886	
Prior Year Adjustment for DAL	-	-		-	-	
Transfer from Airport Project Fund	-	-		-	-	
Net Income Full Accrual	\$ -	\$ 449		\$ 104,147	\$ (25,274)	

Breakdown by Area

	<u>March '17</u>	<u>March '16</u>	<u>March B/(W)</u>	<u>March '17 YTD</u>	<u>March '16 YTD</u>	<u>YTD B/(W)</u>
Administration						
Rental Income	0	33,369	(33,369)	313,498	318,485	(4,987)
Expenses	<u>0</u>	<u>58,925</u>	<u>58,925</u>	<u>435,848</u>	<u>499,828</u>	<u>63,981</u>
P/(L)	0	(25,556)	25,556	(122,350)	(181,343)	58,993
Facilities Maintenance						
Expenses	0	7,665	7,665	81,990	102,259	20,270
Aircraft Maintenance						
Receipts	0	11,947	(11,947)	0	80,061	(80,061)
Expenses	0	9,326	9,326	0	107,357	107,357
P/(L)	0	2,621	(2,621)	0	(27,296)	27,296
Line/Customer Service						
Fuel Receipts	0	86,546	(86,546)	970,431	996,108	(25,677)
Fuel Expenses	0	46,791	46,791	586,647	614,759	28,112
Other Receipts	0	8,752	(8,752)	100,805	110,621	(9,815)
Other Expenses	0	24,939	24,939	219,488	254,439	34,951
Line Service Totals						
Receipts	0	95,299	(95,299)	1,071,237	1,106,729	(35,492)
Expenses	<u>0</u>	<u>71,730</u>	<u>71,730</u>	<u>806,135</u>	<u>869,199</u>	<u>63,063</u>
P/(L)	0	23,568	(23,568)	265,101	237,530	27,571
Flight Training						
Receipts	0	17,977	(17,977)	173,614	95,353	78,261
Expenses	<u>0</u>	<u>11,049</u>	<u>11,049</u>	<u>145,443</u>	<u>87,889</u>	<u>(57,554)</u>
P/(L)	0	6,928	(6,928)	28,172	7,464	20,707
Miscellaneous						
Receipts	0	181	(181)	3,160	4,710	(1,550)
Total Operating Receipts	0	158,772	(158,772)	1,561,509	1,605,339	(43,830)
Total Operating Expenses	<u>0</u>	<u>158,694</u>	<u>158,694</u>	<u>1,469,416</u>	<u>1,666,533</u>	<u>197,117</u>
P/(L) from Operating	0	77	(77)	92,093	(61,194)	153,287
Other Items						
Receipts	0	372	(372)	12,053	35,920	(23,866)
Expenses	<u>0</u>	<u>16,886</u>	<u>16,886</u>	<u>27,233</u>	<u>33,553</u>	<u>6,320</u>
P/(L) from Other Items	0	(16,514)	(17,258)	(15,180)	2,367	(30,186)
Net Income/(Loss)	0	(16,437)	16,437	76,913	(58,827)	135,740

MOORE COUNTY AIRPORT FINANCE MEASURABLES

Mar-17

	<u>2017</u>	<u>2016</u>	<u>%</u>	<u>Historical</u>
Unrestricted Net Assets per audit 6/30/16	1,542,147			
Less Fund Balance Policy Restriction	(1,000,000)			
Available from Unrestricted Net Assets	542,147			

Accounts Receivable

Current	62,920.42	48,811.72
31-60	4,905.67	8,327.12
61-90	0.00	309.90
91 Plus	0.00	3.26
Total A/R	67,826.09	57,452.00

Fuel

Jet A Gallons March	25,615	22,814	12.3%	
Avgas Gallons March	7,143	5,687	25.6%	
Fuel Gallons Pumped March	32,758	28,501	14.9%	
Jet Fuel YTD	251,220	236,127	6.4%	
Fuel Gallons Pumped YTD FY2017				310,670
Fuel Gallons Pumped YTD FY2016				290,935
Fuel Gallons Pumped YTD FY2015				245,312
Fuel Gallons Pumped YTD FY2014				244,719
Fuel Gallons Pumped YTD FY2013				235,297
Fuel Gallons Pumped YTD FY2012				251,988
Fuel Gallons Pumped YTD FY2011				247,594
Fuel Gallons Pumped YTD FY2010				227,444
Fuel Gallons Pumped YTD FY2009				254,308

Fuel by Customer Type

Jet Base	6,998	6,490	7.8%
Jet Transient	18,617	16,324	14.0%
Total Jet for March	25,615	22,814	12.3%
Avgas Base	3,830	2,459	55.8%
Avgas MCA	839	693	21.1%
Avgas Transient	2,474	2,535	-2.4%
Total Avgas for March	7,143	5,687	25.6%

Landings

Single Engine Landings	231	216	6.9%
Multi Engine Landings	48	59	-18.6%
Jet Landings	84	70	20.0%
Helicopter Landings	8	15	-46.7%
MCA Landings	154	70	120.0%
Total Landings March	525	430	22.1%
Base Aircraft Landings March (Less MCA)	161	169	-4.7%
Transient Aircraft Landings March	210	191	9.9%
Jet Landings YTD	694	722	-3.9%
Total Landings YTD	4,907	3,827	28.2%



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100 LL

Jet-A

Sort by: 100LL Full

Airport	FBO Name	100LL Self	100LL Full +	Last Updated	Dist/Brg from KSOP
KHRJ	Warren Aviation	\$3.73	\$3.73	Apr 1, 2017	38NM @ 75°
KDPL	Duplin County Airport	\$3.739	\$3.739	Apr 3, 2017	81NM @ 101°
KCPC	Columbus County Airport	\$3.80	\$3.80	Apr 3, 2017	76NM @ 150°
KLBT	Lumberton Regional Airport	\$3.80	\$3.80	Apr 7, 2017	47NM @ 156°
KGWW	Wayne Executive Jetport	\$3.84	\$3.84	Mar 30, 2017	81NM @ 79°
KMAO	Marion County Airport		\$3.84	Mar 30, 2017	73NM @ 177°
KEYF	Taylor Aviation-EYF	\$4.05	\$4.05	Mar 27, 2017	63NM @ 133°
KHBI	Cardinal Air	\$4.19	\$4.19	Mar 27, 2017	40NM @ 315°
KSCR	Cardinal Air	\$4.19	\$4.19	Apr 3, 2017	32NM @ 348°
KHVS	Hartsville Aviation Service Group		\$4.20	Apr 3, 2017	70NM @ 215°
KCTZ	Clinton Flying Service, Inc.		\$4.21	Apr 3, 2017	60NM @ 107°
KJNX	Johnston County Airport		\$4.27	Mar 26, 2017	60NM @ 69°
KHNZ	Aircobra Corp.		\$4.29	Mar 27, 2017	91NM @ 31°
KRCZ	Richmond County Airport	\$4.50	\$4.50	Mar 27, 2017	31NM @ 221°
KEQY	Charlotte-Monroe Executive Airport	\$3.80	\$4.50	Mar 27, 2017	71NM @ 257°
KIGX	Horace Williams Airport		\$4.62	Mar 27, 2017	51NM @ 20°
KVUJ	Stanly County Airport	\$4.26	\$4.63	Mar 27, 2017	44NM @ 286°
KLKR	Lancaster County Airport	\$4.14	\$4.68	Mar 23, 2017	90NM @ 246°
K14A	Race City Flight Operations		\$4.70	Mar 27, 2017	88NM @ 287°
KT73	Kirk Air Base		\$3.65*	Mar 1, 2017	82NM @ 242°
KSIF	Rockingham County / Shiloh Airport	\$4.19	\$4.86	Apr 7, 2017	86NM @ 342°
K2A5	Causey Aviation Service		\$4.87	Apr 3, 2017	48NM @ 344°
KLHZ	Triangle North Executive Airport		\$4.89	Apr 3, 2017	80NM @ 47°
KSVH	Statesville Flying Service		\$4.89	Apr 3, 2017	95NM @ 292°
KRUQ	Rowan County	\$4.12	\$4.92	Mar 27, 2017	69NM @ 293°
KDAN	General Aviation		\$4.95	Apr 7, 2017	92NM @ 1°
KEXX	Fly High Lexington LLC	\$4.20	\$4.95	Apr 6, 2017	63NM @ 306°

KW03	Carolina Air Center, LLC		\$4.99	Mar 27, 2017	87NM @ 65°
KTDF	Red Mountain Aviation, Inc.		\$4.99	Apr 7, 2017	75NM @ 17°
KCQW	Hall Aviation		\$5.00	Apr 3, 2017	48NM @ 221°
KRWI	Air Care, Inc.		\$5.11	Mar 27, 2017	94NM @ 63°
KFLO	Precision Air	\$4.31	\$5.13	Mar 30, 2017	75NM @ 194°
KCDN	Camden Jet Center		\$5.13	Mar 16, 2017	93NM @ 225°
KJQF	Concord Regional Airport -- City Of Concord		\$5.15	Apr 7, 2017	75NM @ 277°
KTТА	Raleigh Executive Jetport	\$5.06	\$5.16	Apr 7, 2017	28NM @ 34°
KBUY	Sky South Aviation		\$5.19	Mar 27, 2017	56NM @ 355°
KBBP	Rare Air, Inc.		\$5.30	Mar 16, 2017	46NM @ 204°
KGSO	Signature Flight Support	\$4.98	\$5.52	Apr 7, 2017	67NM @ 332°
KFAY	Signature Flight Support		\$5.62	Apr 7, 2017	33NM @ 120°
KCLT	Wilson Air Center		\$5.64	Apr 7, 2017	88NM @ 268°
K5W4	(Skydive) Paraclete Aviation		\$6.00	Mar 27, 2017	18NM @ 143°
KINT	Signature Flight Support	\$4.00	\$6.35	Apr 7, 2017	77NM @ 322°
KRDU	Tac Air		\$6.88	Apr 7, 2017	55NM @ 37°
KRDU	Signature Flight Support		\$6.89	Apr 7, 2017	55NM @ 37°
KBQ1	Gilliam McConnell Airfield		\$5.25*	Feb 8, 2017	7NM @ 339°
KGSO	Signature Flight Support	\$4.98*	\$5.52*	Nov 3, 2016	67NM @ 332°
KACZ	Wallace Henderson Field Airport	\$3.75		Mar 27, 2017	86NM @ 114°
KW40	Bass Aviation, Inc.	\$3.87		Apr 3, 2017	76NM @ 90°
KPYG	Town of Pageland	\$4.75		Apr 3, 2017	64NM @ 237°
KAFF	Anson County Airport	\$3.96*		Feb 20, 2017	41NM @ 248°
KW88	Murphy Aviation	\$4.25		Mar 20, 2017	68NM @ 340°
K2GC	Cape Fear Aviation	\$4.40		Apr 3, 2017	38NM @ 127°
K52J	Lee County	\$4.05		Apr 3, 2017	83NM @ 215°
KMEB	Scotland Aero Services	\$4.54		Apr 3, 2017	30NM @ 177°
K8A7	Star Aircraft	\$4.64*		Oct 11, 2016	76NM @ 307°
KHYW	Conway Aviation	\$4.40		Apr 7, 2017	98NM @ 171°
KUDG	Darlington County Airport	\$3.80		Mar 16, 2017	61NM @ 207°

* Fuel prices marked in **RED** are over 30 days old, and are deliberately ranked lower in the search results.

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Sort by: Jet-A Full

Airport	FBO Name	Jet-A Self	Jet-A Full +	Last Updated	Dist/Brg from KSOP
KEYF	Taylor Aviation-EYF	\$2.85	\$2.85	Mar 27, 2017	63NM @ 133°
KHRJ	Warren Aviation		\$3.25	Apr 1, 2017	38NM @ 75°
KMAO	Marion County Airport		\$3.29	Mar 30, 2017	73NM @ 177°
KLBT	Lumberton Regional Airport		\$3.35	Apr 7, 2017	47NM @ 156°
KJNX	Johnston County Airport		\$3.37	Mar 26, 2017	60NM @ 69°
KEQY	Charlotte-Monroe Executive Airport	\$3.10	\$3.49	Mar 27, 2017	71NM @ 257°
KRCZ	Richmond County Airport		\$3.50	Mar 27, 2017	31NM @ 221°
KGWW	Wayne Executive Jetport	\$3.01	\$3.54	Mar 30, 2017	81NM @ 79°
KIGX	Horace Williams Airport		\$3.59	Mar 27, 2017	51NM @ 20°
KHVS	Hartsville Aviation Service Group		\$3.60	Apr 3, 2017	70NM @ 215°
KDPL	Duplin County Airport	\$3.629	\$3.629	Apr 3, 2017	81NM @ 101°
KDAN	General Aviation		\$3.65	Apr 7, 2017	92NM @ 1°
KBBP	Rare Air, Inc.		\$3.89	Mar 16, 2017	46NM @ 204°
KCTZ	Clinton Flying Service, Inc.		\$3.96	Apr 3, 2017	60NM @ 107°
KHBI	Cardinal Air		\$3.99	Mar 27, 2017	40NM @ 315°
KSCR	Cardinal Air		\$3.99	Apr 3, 2017	32NM @ 348°
KTDF	Red Mountain Aviation, Inc.		\$3.99	Apr 7, 2017	75NM @ 17°
KHNZ	Aircobra Corp.		\$3.99	Mar 27, 2017	91NM @ 31°
KRUQ	Rowan County		\$3.99	Mar 27, 2017	69NM @ 293°
KMEB	Scotland Aero Services		\$3.99	Apr 3, 2017	30NM @ 177°
KUDG	Darlington County Airport		\$4.00	Mar 16, 2017	61NM @ 207°
KEXX	Fly High Lexington LLC		\$4.05	Apr 6, 2017	63NM @ 306°
KTAA	Raleigh Executive Jetport		\$4.07	Apr 7, 2017	28NM @ 34°
KSIF	Rockingham County / Shiloh Airport		\$4.11	Apr 7, 2017	86NM @ 342°
KVUJ	Stanly County Airport		\$4.15	Mar 27, 2017	44NM @ 286°
KSVH	Statesville Flying Service		\$4.25	Apr 3, 2017	95NM @ 292°
KCDN	Camden Jet Center		\$4.44	Mar 16, 2017	93NM @ 225°

KW03	Carolina Air Center, LLC	\$4.48	Mar 27, 2017	87NM @ 65°
KRWI	Air Care, Inc.	\$4.49	Mar 27, 2017	94NM @ 63°
KFLO	Precision Air	\$4.65	Mar 30, 2017	75NM @ 194°
KJQF	Concord Regional Airport -- City Of Concord	\$4.65	Apr 7, 2017	75NM @ 277°
KAFP	Anson County Airport	\$3.29*	Feb 20, 2017	41NM @ 248°
KLHZ	Triangle North Executive Airport	\$4.69	Apr 3, 2017	80NM @ 47°
KLKR	Lancaster County Airport \$4.47	\$4.75	Mar 23, 2017	90NM @ 246°
KBUY	Sky South Aviation	\$4.75	Mar 27, 2017	56NM @ 355°
K2A5	Causey Aviation Service	\$4.93	Apr 3, 2017	48NM @ 344°
KCLT	Wilson Air Center	\$4.97	Apr 7, 2017	88NM @ 268°
K14A	Race City Flight Operations	\$4.99	Mar 27, 2017	88NM @ 287°
KCQW	Hall Aviation	\$5.00	Apr 3, 2017	48NM @ 221°
KFAY	Signature Flight Support	\$5.221	Apr 7, 2017	33NM @ 120°
K5W4	(Skydive) Paraclete Aviation	\$5.50	Mar 27, 2017	18NM @ 143°
KRDU	Signature Flight Support	\$5.925	Apr 7, 2017	55NM @ 37°
KGSO	Signature Flight Support	\$6.017	Apr 7, 2017	67NM @ 332°
KRDU	Tac Air	\$6.05	Apr 7, 2017	55NM @ 37°
KINT	Signature Flight Support	\$6.566	Apr 7, 2017	77NM @ 322°
KGSO	Signature Flight Support	\$5.96*	Nov 3, 2016	67NM @ 332°
KACZ	Wallace Henderson Field Airport \$2.99		Mar 27, 2017	86NM @ 114°
KW40	Bass Aviation, Inc. \$3.16		Apr 3, 2017	76NM @ 90°
KHYW	Conway Aviation \$2.95		Apr 7, 2017	98NM @ 171°

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Director Notes March 2017

Greetings everyone,

March has certainly flown by and with it we have seen continued increases in the level of activity at the airport.

The flight training department soloed several student pilots this month. Congratulations to those new pilots and their instructors. We have a great group of instructors.

March turned out to be a fairly windy month, with some days of 60-90 degree crosswinds.

Hopefully everyone has polished up those skill sets, if not, get one of our instructors and do so. You can thank them later.

I hope most of you had a chance to attend the centennial ceremony and James R. McConnell air museum dedication on the 19th

This was very nicely done, thanks to all who worked to put that together up in Carthage.

Change is occurring again at the airport. This month we have Ed Zerbe, who has returned to the part time position as customer service. Welcome back Ed,

Kris, our "finance wonder lady" has accepted a full time position with County Finance and left Airport employment on March 28th. Kris had been with us since 2008. The staff held a farewell luncheon wishing her the best on her new endeavor.

Greg Hudson

April 2017 Operations Report:

1. On Wednesday March 8th Rockwell Towing pumped out our waste oil tank.
2. On Wednesday March 8th the FAA repaired the phone line to the AWOS system.
3. On Friday March 10th Carl repaired and painted the green FBO entrance posts.
4. On Tuesday March 14th all five of the fire extinguishers at the fuel farm were fitted with new covers.
5. On Thursday March 23rd two led light bars were ordered for the 1,000 ft. distance marker on runway # 5.
6. On Friday March 24th signs for the new exit gate were ordered.
7. On Thursday March 30th Lee Electrical changed out 9 obstruction and 3 stadium ramp lights.

Flight Center Report April, 2017

The Flight Center continues to show growth with ten inquiries during the first half of April. Training sortie numbers were adversely affected this past month by weather and prohibitive cross-winds.

The transition of training operations to Total Flight Solutions has begun and TFS staff and principals met with Flight Center CFIs on Friday 4/7 for a fruitful dialogue. Another Meeting is scheduled for 4/13. Final transition of operations to Total Flight Solution will take place by May 1. Customers can expect little change in flight operations, with the exception of less downtime due to maintenance, ultimately staffed 8 AM to 8 PM seven days a week. Online scheduling will be used which will enable students and renters to schedule aircraft and Flight Instructor time. There will be some minimal paperwork involved on initial contact with TFS staff.

Blue Skies - Think Safety,
Jack Stevens, ATP, sUAS, MCFI-I, MEI, CSIP
Flight Center Chief
FAAS Team Lead Representative
(M) 910-690-0223
Facebook: [Jack Stevens - cfi](#)

*Moore County Airport
Flight Department
910-692-3212*



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Flight Department

Based on Accounting Month

	<u>Mar '16</u>	<u>Apr '16</u>	<u>May '16</u>	<u>June '16</u>	<u>July '16</u>	<u>Aug '16</u>	<u>Sep '16</u>	<u>Oct '16</u>	<u>Nov '16</u>	<u>Dec '16</u>	<u>Jan '17</u>	<u>Feb '17</u>	<u>Mar '17</u>	12 month Total
Hours														
N292KF	26.1	35.5	27.0	53.7	25.6	0.6	29.6	66.3	15.3	27.6	62.4	86.6	50.7	480.9
N291KF	33.2	38.4	25.1	60.0	48.8	72.9	1.4	14.0	47.6	38.0	31.4	73.2	47.5	498.3
N139ME	43.4	21.3	11.0	55.8	57.8	56.2	43.0	39.5	33.0	15.9	22.0	50.4	29.4	435.3
Owner Aircraft	8.7	10.1	0.0	9.8	7.2	6.7	1.5	7.6	16.8	19.0	43.5	14.8	11.7	148.7
Flight Department (Non Revenue)	2.8	1.1	1.0	1.2	3.6	2.5	0.4	0.0	3.4	1.8	2.9	0.0	2.4	20.3
Total Hours of Flight Time	114.2	106.4	64.1	180.5	143.0	138.9	75.9	127.4	116.1	102.3	162.2	225.0	141.7	1583.5
# of Solo Hours Included Above														
N292KF	7.8	5.4	6.0	14.0	9.0	0.0	1.4	14.6	4.5	10.6	9.8	23.3	6.0	104.6
N291KF	7.4	12.6	6.6	9.1	10.4	13.8	0.0	3.9	23.1	12.6	9.8	16.0	6.9	124.8
N139ME	9.1	1.7	1.3	20.0	11.7	19.2	9.5	16.6	12.0	5.0	7.4	24.8	7.0	136.2
Total # of Solo Hours	24.3	19.7	13.9	43.1	31.1	33.0	10.9	35.1	39.6	28.2	27.0	64.1	19.9	365.6
Instructor Time (Includes Ground Time)														
Thompson	38.2	44.2	24.0	43.4	18.1	21.2	28.3	14.3	8.9	8.0	55.8	41.3	20.2	327.7
Stevens	66.1	49.5	15.4	73.6	54.8	51.0	38.2	61.2	59.0	30.1	59.1	44.7	38.4	575.0
Borden	0.7	0.0	2.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.1
Cook	20.6	18.7	9.0	30.5	24.4	15.1	11.7	7.9	9.6	1.7	0.0	0.0	0.0	128.6
Deen	1.8	25.5	35.8	57.3	47.4	48.8	26.1	32.2	42.1	37.0	56.4	81.3	56.5	546.4
Scott	0.0	0.0	0.0	0.0	0.0	12.8	3.5	28.6	12.4	31.6	32.4	34.0	11.5	166.8
Spencer	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.6	2.7	9.9	19.2
Reynolds	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.1	13.1
Neher	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	22.9	10.8	33.7
Total Instructor Time	127.4	137.9	86.3	204.8	144.7	148.9	107.8	144.2	132.0	108.4	210.3	226.9	160.4	1812.6

MOORE COUNTY AIRPORT AUTHORITY
2017-2018
BUDGET ORDINANCE

BE IT ORDAINED BY THE MOORE COUNTY AIRPORT AUTHORITY:

SECTION 1. REVENUES. It is estimated that the revenues and fund balances of the airport enterprise fund, as listed below, will be available during the fiscal year beginning July 1, 2017, and ending June 30, 2018, to meet the appropriations as set forth in Section 2. All fees, commissions, and sums paid to or collected by any fund by any Moore County Airport Authority official, officer or agent for any service performed by such official, officer, or agent in his official capacity shall inure to the benefit of the airport and become airport funds.

Airport Enterprise Budget Summary

REVENUES

Facility Rental Income	\$	403,363
Line/CSR		2,295,279
Miscellaneous Income		5,500
Interest Income		4,000
Retained Earnings		229,482
Total Revenues	\$	2,937,624

SECTION 2. APPROPRIATIONS. The following airport enterprise fund amounts are appropriated to the Executive Director for the operations of the Moore County Airport and its departments for the fiscal year beginning July 1, 2017 and ending June 30, 2018. Other fund amounts as set forth in Sections 1 through 2 are also appropriated as presented in this section.

In administering the programs authorized under this Ordinance, the Executive Director is authorized to make transfers pursuant to Section 3.

The Executive Director or his designee is hereby authorized to execute the necessary agreements within funds included in the Budget Ordinance for the following purposes:

1. *Leases of normal and routine business equipment.*
2. *Consultant, professional or maintenance service agreements up to an anticipated contract.*
3. *Purchase of apparatus, supplies and materials where formal bids are not required by law.*
4. *Construction or repair work where formal bids are not required by law.*
5. *Routine software maintenance and equipment maintenance agreements.*

The Finance Administrator is hereby designated as the Finance Officer for pre-audit functions pursuant to Chapter 159 of the North Carolina General Statutes.

Airport Enterprise Budget Summary

EXPENDITURES

Administration	571,439
Facilities Maintenance	175,659
Line/CSR	1,925,526
Grant Matches	160,000
Capital Outlay	105,000
Total Expenditures	\$ 2,937,624

SECTION 3. AUTHORIZED TRANSFER OF APPROPRIATION.

The Executive Director is hereby authorized to transfer appropriations within a fund as contained herein under the following conditions:

1. The Executive Director may transfer amounts between objects of expenditures within a fund without limitation and without a report being required.
2. The Executive Director may sign and approve all expenditures up to \$5,000, with all expenditure over \$5,000 must be co-signed by either the Chairman or other appointed Moore County Airport Authority member.

SECTION 4. PROCEDURES.

1. The Moore County Airport Authority and staff will follow the Moore County Purchasing Policy with the following additions: in Section VII (Special procurement Procedures) under E. (Professional Services) to specifically include insurance providers.

SECTION 5. SCHEDULES. This Ordinance authorizes and adopts the fees listed in Schedule A, subject to review and final approval by the Moore County Airport Authority by June 30, 2017

SECTION 6. This Ordinance shall become effective July 1, 2017.

Adopted this the 11th day of April, 2017

Bob Zschoche, Chairman
Moore County Airport Authority

Michael Jones, Secretary/Treasurer
Moore County Airport Authority